

HOPE MEDICAL CENTRE

**DR I. ASIRWATHAM, MB, BS, CCFP
FAMILY PHYSICIAN**

Commercial Finance One
9040 Leslie Street, Suite 218
Richmond Hill, Ontario
L4B 3M4

Dear Sir,

Re: Acquisition of a Commercial Investment Property

I had originally gone to my existing Bankers to get financing for the purchase of a commercial property. I thought my own lender had given me the most aggressive rate in the market but Mark Kay managed to beat their rate by 1% over a 5-year term. This saved me tens of thousands of dollars in interest savings -net of fees. As a doctor I am extremely busy and as Mark handled the transaction from start to finish this allowed me to focus on my own practice. There were some difficult parts to this transaction and Marks detailed knowledge of commercial financing helped us to negotiate through these obstacles with a successful outcome. I would not hesitate to recommend Mark and will use him again for my next commercial real estate acquisition.

Your truly,



Dr Ramesh Asirwatham



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